



## YOUR CURRENT QUOTING PROCESS...

Is the process slow, cumbersome and difficult to manage?

Do you lose sales because competition responds quicker than you?

Are there order errors and excessive returns because quotes are inaccurate?

Does your sales force blame the quoting system for losing deals?

Is it difficult to access information and reports on open, lost and won deals?

If you answered **YES** to any of these questions, then you need

**RAINMAKER**  
POWERED BY DOCOLOGY

# RAINMAKER

Quote Better. Respond Faster. Sell Smarter.

Rainmaker Product Configuration Software, powered by Docology, gives you the ability to create, deliver, store and view complex quotes. Rainmaker automates your entire quote-to-production process - leveraging the knowledge from your sales and production departments to ensure quicker quotes and greater accuracy.



## QUOTE BETTER.

Rainmaker allows you to manage the complexity of your company's quoting process in one place. It becomes your sales and production expert while leveraging the power of Docology - the science of complex transactions to written communications.

## RESPOND FASTER.

Using real-time data in your current systems (ERP, CRM and CAD), the software gives your sales team the information they need for accurate quotes the first time, every time.

What is seen on the quote generated by Rainmaker matches what will happen on the production floor. Translation errors from quote to order are eliminated.

## SELL SMARTER.

Sales people embrace the software because they can trust the quote will accurately reflect production and pricing rules quickly. Production teams embrace the software because they can finally trust that the quotes will meet their production requirements after the sale is won.

# THE CUSTOMER LIFECYCLE



## WHY IT WORKS

### Adaptable

While the Rainmaker software streamlines the process and provides a consistent output, quotes can be quickly adapted for specific customers, distributors, retailers and sales people as needed.

### Accurate

Rainmaker gives you the ability to establish and update an unlimited number of product assembly rules using intuitive visual tools. With little or no IT knowledge needed, you can build and update quote creation and pricing rules easily and accurately.

### Rapid

Rainmaker's configurator keeps the rules and customer information in one location. By integrating the systems you currently use, the software quickly grabs what it needs to build your quote in seconds instead of hours or days.

### Intuitive

While Rainmaker does the hard work of integrating your current production rules and systems (ERP, CRM and CAD), your sales team gets to leverage programs they use everyday to create and deliver the quotes via Microsoft Office. That means little or no training to get all of the power from Rainmaker.

### Strategic

Creating the quote is just the beginning. Rainmaker continues to support your sales process by easily delivering the quote to customers, storing the quote information in your current systems and providing an easy-to-view reporting dashboard that gives you real-time data.

Visit us online at [www.docology/rainmaker](http://www.docology/rainmaker)

# RAINMAKER

Quote Better. Respond Faster. Sell Smarter.

**Close sales faster while generating accurate orders to your production process.**

Fast to deploy and easy to use, the Rainmaker Product Configurator increases revenue, saves time, and provides vital insights to your company sales activity.



**CONTACT US TODAY  
FOR A 30 MINUTE DEMO.**

[DOCOLGY.COM/RAINMAKER](http://DOCOLGY.COM/RAINMAKER)



**RAINMAKER IS POWERED BY DOCOLOGY:**

**THE SCIENCE OF COMPLEX TRANSACTIONS TO WRITTEN COMMUNICATION.**

Docology is the result of years of studying how documents are developed, used and filed/stored. This ongoing study has revealed that there is truly a science behind managing documents in every phase within any enterprise system. When Docology is applied, document lifecycle management becomes easy, carefree, clear and organized. Docology is a comprehensive collection of all of the best-known document and record management methods used to solve even the most complex documentation issues.

Rainmaker, powered by Docology,  
is a solution provided by:



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